



Health Care Reform

2010-2014

Presentation by:

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This presentation is intended to bring the small employer up-to-date and cover 2014 required implementation.

George Khoury and K-KICS Insurance Services do not provide Legal or Financial Advice.

We recommend you contact your legal council and tax accountant for advice.

Agenda for Today

- ❖ **2010 Affordable Care Act**
- ❖ **2011 Changes**
- ❖ **2012 Changes**
- ❖ **2013 Changes**
- ❖ **2014 Outlook**

Affordable Care Act

- ▶ Patient Protection and Affordable Care Act (PPACA) – signed on March 23, 2010
- ▶ Health Care and Education Reconciliation Act (Reconciliation Act) – signed on March 30, 2010

Health Care Reform – Which Plans Must Comply?

- ▶ New rules generally apply to group health plan coverage
- ▶ Exceptions
 - Excepted Benefits: Health FSAs, HRAs, Life, AD&D, Liability insurance, Dental-only, Vision-only, etc
 - Group health plans covering fewer than 2 employees
 - Retiree-only plans

Calendar Year 2010

Grandfathered Plans

- ▶ Existing plans = Grandfathered plans
 - A group health plan or health insurance coverage in which an individual was enrolled on the date the health care reform legislation was enacted
- ▶ Changes to plan design can cause loss of “grandfathered” status
- ▶ Each employer group can decide to retain its grandfather status at each subsequent plan anniversary
- ▶ Health Insurance Changes – Required Benefit changes:
 - Lifetime and annual limits prohibited on essential benefits
 - Pre-existing condition exclusions (19 years EE or Dep)
 - Rescissions prohibited (except for fraud)
 - Excessive waiting periods
- ▶ Required coverage of adult children up to age 26
- ▶ Reporting medical loss ratio

Grandfathered Plans

▶ Prohibited Changes

- Significantly reducing benefits or contributions
- Significantly raising co-payment charges or deductibles
- Raising co-insurance charges
- Adding or tightening annual limits

▶ Special Rule for Insured Collectively Bargained Plans

▶ Additional Requirements

- Disclose grandfathered status
- Status can be revoked if try to avoid compliance

Grandfathered Plans –

Permitted Changes

- ▶ Cost adjustments consistent with medical inflation
- ▶ Adding new benefits
- ▶ Modest adjustments to existing benefits
- ▶ Voluntarily adopting new consumer protections under the health care reform law
- ▶ Changes to comply with state or federal laws

Non-Grandfathered Plans -

Must implement

- ▶ Patient Protections
- ▶ Nondiscrimination rules for fully-insured plans
- ▶ New appeals process – mandatory internal and external
- ▶ Quality of care reporting
- ▶ Insurance premium restrictions
- ▶ Guaranteed issue and renewal of coverage
- ▶ Nondiscrimination based on health status/in health care
- ▶ Comprehensive health insurance coverage
- ▶ Limits on cost-sharing:
 - Preventive Care/Immunizations services must be covered at 100%
 - Emergency Room services must have the same cost sharing for network and non-network providers
- ▶ OB/GYN, Pediatrician, ER services – preauthorization or referral requirements prohibited
- ▶ Coverage for clinical trials

Restrictions on Lifetime and Annual Benefits

▶ **Lifetime Limits**

- Notice and special enrollment required for individuals who reached lifetime limit

▶ **Restricted Annual Limits**

- After September 23, 2010: \$750,000
- After September 23, 2011: \$1.25 million
- After September 23, 2012 (before January 1, 2014): \$2 million

▶ **Waivers available for annual limit requirements**

- Designed to help mini-med plans

Appeals Process Changes

- ▶ Apply to new plans
- ▶ Group health plans and health insurers must implement effective internal appeals process
- ▶ Plans and insurers must meet minimum requirements for external review (state or federal)
- ▶ Grace period until PY on or after January 1, 2012 for some rules

Essential Health Benefits

▶ **Defined:**

- Ambulatory services,
- Emergency services,
- Hospitalization,
- Maternity and newborn care,
- Mental health and substance abuse services,
- Prescription drugs,
- Rehab services,
- Lab services,
- Wellness and disease management,
- Pediatric care

Small Employer Tax Credit

▶ **Qualifying small employers that provide health care coverage to employees are eligible for tax credit**

- Have fewer than 25 full-time equivalent (FTE) employees
- Pay wages averaging less than \$50,000 per employee per year
- Has a “qualifying arrangement” (pays premiums for each employee in a uniform percentage that is at least 50 percent of the cost of coverage)

▶ **Amount of Credit**

- **Credit based on premiums paid by employer for health insurance coverage**
- **Credit amount = up to 35 percent of premium costs paid (25 percent for tax-exempt employers)**
 - On Jan. 1, 2014, increases to 50 percent (35 percent for tax-exempt employers)
- **Depends on employees and wages**
 - The credit phases out gradually for:
 - Employers with average wages over \$25,000 and
 - Employers with more than 10 FTEs

Calendar Year 2011

Medicare Benefits

▶ Medicare Drugs:

- Provide a \$250.00 rebate to beneficiaries who reach drug expense \$3,610 coverage gap (donut Hole)
- Phases out coverage gap by 2020
- Premium increased for higher income retirees
- Medicare Advantage funding frozen for 2011
- Increase Medicare Advantage premium for 2012 t reduce enrollment
- When in Coverage Gap, reduce Brand Name drug by 50%

Simple Cafeteria Plan

- ▶ **Some small employers can provide a simple cafeteria plan for employees**
 - 100 or fewer employees during one of the last 2 years
- ▶ **Strict contribution, eligibility and participation requirements apply**
 - Employer contributes minimum amount
 - All employees with 1,000 hours of service can participate and elect any benefit
- ▶ **Nondiscrimination rules will be treated as satisfied**

Limits on OTC Reimbursements

- ▶ **Apply to Health FSAs, HRAs, HSAs and Archer MSAs**
- ▶ **Medicine or drugs only treated as qualified medical expense for tax exclusion if they are prescribed or are insulin**
 - This means no reimbursement for OTC medicine or drugs without a prescription (except insulin)
 - New rules do not apply to OTC devices or supplies
- ▶ **Debit cards can be used for prescription OTC medicines or drugs**

Increased HSA Penalty Tax

- ▶ **HSA distributions not used for medical expenses previously subject to tax of 10 % and inclusion in gross income**
 - Not monitored by employer
 - Taxation between employee and IRS
- ▶ **Tax amount increased to 20 % if funds not used for medical expenses**

Medical Loss Ratio

- ▶ **MLR rules:** Insurers must spend 80% (small groups) - 85% (large groups) of premiums on medical care and quality improvement (not admin costs) or give rebates
- ▶ **HHS issued final rule**
 - Adopted NAIC recommendations
 - Outlines items counted as medical care/health care quality improvement (and items that are not)
 - Provides rules for rebates

MLR Rebates

- ▶ **Issuer must provide rebate (and notice) if MLR requirements not met**
- ▶ **Due by the August 1 after reporting year**
- ▶ **Issuers are generally required to provide rebate directly to policyholder (employer)**
- ▶ **Policyholder must use rebate for benefit of enrollees**
 - Permitted to use in ways that are not taxable to enrollees, such as through reduced premiums

Calendar Year 2012

Uniform Summary of Benefits and Coverage

- ▶ **Applies to grandfathered and non-grandfathered plans**
- ▶ **Final standards issued in February 2012**
- ▶ **Template, instructions and glossary provided**

refer to CCIIO.CMS.GOV/RESOURCES

- ▶ **Compliance deadline**
 - Issuers must provide to health plans effective Sept. 23, 2012
 - Plans and issuers must start providing to participants and beneficiaries for open enrollment periods/plan years beginning on or after Sept. 23, 2012

SBC Standards

▶ Appearance

- Cannot be longer than 4 double-sided pages
- 12-point or larger font

▶ Language

- Easily understood language
- “Culturally and linguistically appropriate manner” – interpretive services and written translations upon request.

▶ Content Requirements

- Uniform definitions of standard terms
- Exceptions, reductions and limitations on coverage
- Cost-sharing provisions

SBC Standards

▶ Content Requirements (continued)

- Renewability/continuation of coverage
- Examples of common benefits scenarios
- Statement that outline is a summary of the plan
- Contact information for obtaining plan/SPD

▶ Final Regulation Requirements: must include

- Internet address or contact info for obtaining a list of network providers (if PPO Network)
- Internet address or contact info for information about Rx coverage
- Internet address for obtaining the uniform glossary of terms
- Premium / cost of coverage information not required

Providing the SBC to Participants and Beneficiaries

▶ Plans must provide SBC to Participants and Beneficiaries

- For each benefit package offered or which they are eligible
- Annually at renewal (or 30 days before new plan year if automatic renewal)
- With enrollment application materials
- If no written enrollment materials, when the participant is first eligible to enroll
- Before the first day of coverage (if there have been changes to the SBC)
- To special enrollees within SPD timeframe
- Upon request

Updating the SBC

- ▶ **Material modifications not in connection with renewal must be described in a summary of material modifications (SMM) or an updated SBC**
- ▶ **Material Modification**
 - Enhancement of covered benefits or services
 - Material reduction in covered benefits or services
 - More stringent requirements for receipt of benefits
- ▶ **Must be provided at least 60 days BEFORE modification becomes effective**

Providing the SBC to GHPs

▶ Final rules

▶ Issuers must provide SBC to GHPs:

- Upon application
- Before the first day of coverage (if there have been changes to the SBC)
- When a policy is renewed or reissued
- Upon request

Providing the SBC

▶ **Must be provided:**

- To applicants (at the time of application)
- To enrollees (upon enrollment and re-enrollment)

▶ **May be provided in paper or electronic form**

- Must satisfy rules for electronic disclosure

▶ **Penalties**

- \$1,000 for each willful failure to provide
- \$100 per day per individual excise tax

MISCELLANEOUS PROVISIONS

▶ **Women's Preventive Services**

Additional preventive services for women covered at 100% effective first plan renewal as of August 1, 2012

▶ **Comparative Effectiveness Research Fee**

- Used to fund the Patient Centered Outcome Research Institute
- Fees applies to plan years beginning on or after 10/2/11 and continues through 2019
- First payment due July 31, 2013
- Annual fee begins at \$1 per participant and increases in future years

Calendar Year 2013

Miscellaneous Provisions

▶ Employer Reporting on W-2

- Employers must disclose aggregate cost of employer-sponsored health coverage on Forms W-2
- Deadlines delayed:
 - Optional for 2011 tax year
 - **For small employers – optional for 2012 tax year and beyond**
- Includes group health plan coverage, whether paid by employer or employee
- Does not include Contributions to certain types of plans (FSA, HRA, HSA, Dental, Vision)

Miscellaneous Provisions

▶ Taxes and Fees

- Medical Device Excise Tax added 2.3%
- Increase Medical Care expense exemption to 10% from 7.5%
- Medicare Hospital Insurance Tax added 0.9%
- Exchange Notice

Provide notification to all active employees about the Exchange no later than 10/1/2013. New employees within 14 days of start date.

▶ Summary of Benefits and Coverage

Update the SBC to include reference to the exchange

2014 is upon us

Do you know what needs to
be done ?

**EVERY CITIZEN MUST HAVE
INSURANCE**

Miscellaneous Provisions

▶ **3-Year Transitional Reinsurance Fees**

- Employer sponsored plans will incur an annual fee of \$63 per covered life beginning 2014.

▶ **Pre-existing Condition Exclusions (Impacts)**

- Pre-existing condition exclusions prohibited for all enrollees.
- Will result in individuals turning on and off insurance in light of minimal penalties for not having coverage.

▶ **Waiting Periods**

- Waiting periods over 90 days prohibited.

▶ **Annual Dollar Limits**

- Annual limits on the dollar value of essential benefits prohibited.
- Not applicable to FSAs, HSAs and integrated HRAs.

Miscellaneous Provisions

▶ **HIPAA Wellness Incentives**

- Codifies HIPAA wellness incentives, but differential increased from 20% to 30%. May be implemented prior to 2014.

▶ **Extension of Child Coverage to Age 26 – Grandfathered Plans**

- Grandfathered plans must cover children up to age 26 regardless of eligibility for other employer coverage.

▶ **Clinical Trials**

- Must cover routine patient costs in connection with participation in trials.

▶ **Provider Non-discrimination**

- No discrimination against a provider who is acting within the scope of license.

Miscellaneous Provisions

▶ **Auto Enrollment**

- Auto enrollment required with employee having ability to opt out of coverage.
- Not effective until after regulations released.
- Regulations will not be issued before 2014.

▶ **Health Insurance Industry Tax**

- \$8B in 2014 increasing to \$14.3B in 2018; trended after 2018.

▶ **Exchange Reinsurance Program**

- \$25B tax on insurers and Third Party Administrators (TPAs) from 2014 to 2016.

Navigating Health Care Exchanges

▶ **Minimum Benefit Package**

- Bronze, Silver, Gold and Platinum Plans with actuarial values of 60% - 90%.
- Catastrophic Plan for individuals under 30.
- Plans must cover Essential Health Benefits (HHS continues to clarify).
- Large employer plans offered outside the Exchanges may not be required to offer Essential Health Benefits.

▶ **Guaranteed Issue and Renewability**

- Also includes interim high risk pool for currently uninsured (starting 90 days after enactment.)

Navigating Health Care Exchanges

▶ **Required Service Categories & Coverage**

- Mandatory statutory list, to be supplemented by Secretary of HHS.
- Limited to insured plans.

▶ **Maximum Deductibles and OOP Limits**

- Deductibles generally limited to \$2,000/\$4,000 (indexed)
- Out of Pocket (OOP) maximum same as for Health Savings Accounts (HSA) - compatible High Deductible Health Plans (HDHP).

▶ **Community Rating – Limits on Age Rating**

- 3 : 1 ratio maximum (50% surcharge also permitted for tobacco use.)

Navigating Health Care Exchanges

▶ Exchanges

- State-based exchanges for individuals and small employers (under 101 employees).
- Federal government will make available Federally Facilitated Exchanges through Qualified Health Plans (QHP) for states that have declined to set up exchanges.

▶ Low Income Premium Subsidy in the Exchange

- Medical eligibility expanded to 133% of Federal Poverty Level (FPL).
- Subsidies available between 133% and 400% of FPL.
- Employees are only eligible for subsidies if employer coverage is below minimum value or contributions are unaffordable.

Mandates - Pay or Play

▶ **Determine If You Are A Large Employer**

- An “employer” is the entity that is the employer of an “employee” as determined under a common-law test.
- Employers with < 50 full-time employees - Not a Large Employer
Employer mandate penalty, for the most part, does not apply.
- Employers with > 50 full-time employees - Large Employer
Employer mandate Pay or Play rules apply.
- A “large” employer is an employer who employed an average of at least 50 full-time employees, including Full-Time Equivalent (FTE) employees, on applicable business days during the preceding calendar year.

Mandate - Pay or Play

▶ Dependents Who Must Be Offered Coverage

- Employers must offer coverage to full time employees and their dependents defined as an employee's child who has not yet attained age 26.
- Definition does not include a spouse or a domestic partner.

▶ Minimum Value of Employer Coverage or “Unaffordable” Employer Coverage

- Employees under 400% of FPL eligible for subsidized exchange coverage if actuarial value of employer plan is below 60%.

Or

- If employee contributions for single coverage exceed 9.5% of household Adjusted Gross Income (AGI).

Mandates - Pay or Play

- ▶ Pay or Play Penalty for Not Offering Coverage if at Least One Employee gets Subsidy in Exchange.
 - If an employer offers Minimal Essential Coverage (MEC) to all full-time employees and dependents (with a few exceptions), a \$2,000 annual tax (indexed) times the number of Full-time Equivalent (FTE) Employees applies to all with the exception of the first 30 FTEs.
 - FTE is defined as working 30 or more hours per week.
 - No part-time employee coverage requirement.

Mandates - Pay or Play

- ▶ Pay or Play Penalty for Not Offering Coverage if at Least One Employee gets Subsidy in Exchange.
 - If an employer offers Minimal Essential Coverage (MCE) to all full-time employees (and their dependents) but at least one full-time employee obtains federally-subsidized coverage through an Exchange, the employer must pay:
 - An annual tax of \$3,000 (indexed) per subsidized full time employee.
- Or**
- \$2,000 for each full time employee less the first 30 FTEs.

Note: Penalties are determined on a month by month basis.

Tax Penalties generally are not eligible as deductions.

Mandates - Pay or Play

▶ Employer Reporting Requirements

- Reporting must be provided to both Secretary of HHS and employees regarding minimum Health Plan coverages.

▶ Individual Penalty for Failure to Have Health Coverage

- Greater of 1.0% of Adjusted Gross Income AGI or \$95/person in 2014, 2.0% or \$325/person in 2015, 2.5% or \$695/person in 2016; indexed.
- Family dollar amount capped at 300% of individual penalty.

Employer Tools

▶ Does My Plan Provide Minimal Value?

- HHS has issued an “actuarial value” calculator.
- Although this calculator is not the same as a “minimum value” calculator, it is expected to produce a similar result.
- Thus, an employer may want to use the actuarial value calculator on a preliminary basis, to estimate whether its plan provides minimum value.

Following is a Sample Calculator

Employer Tools

		Tier 1 Plan Benefit Design		
		Medical	Drug	Combined
	Deductible (\$)			
	Coinsurance (% , Insurer's Cost Share)			
	OOP Maximum (\$)			
	OOP Maximum if Separate (\$)			

[Click Here for Important Instructions](#)

		Tier 1			
Type of Benefit	Subject to Deductible?	Subject to Coinsurance?	Coinsurance, if different	Copay, if separate	
Medical	<input checked="" type="checkbox"/> All	<input checked="" type="checkbox"/> All			
Emergency Room Services	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
All Inpatient Hospital Services (inc. MHSA)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Primary Care Visit to Treat an Injury or Illness (exc. Well Baby, Preventive, and X-rays)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Specialist Visit	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Mental/Behavioral Health and Substance Abuse Disorder Outpatient Services	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Imaging (CT/PET Scans, MRIs)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Rehabilitative Speech Therapy	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Rehabilitative Occupational and Rehabilitative Physical Therapy	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Preventive Care/Screening/Immunization	<input type="checkbox"/>	<input type="checkbox"/>	100%	\$0.00	
Laboratory Outpatient and Professional Services	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
X-rays and Diagnostic Imaging	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Skilled Nursing Facility	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			

Solutions: Test Your Plan

- ▶ Does Your Plan(s) Pass the Two Safe Harbor Laws?
 - The two safe harbor laws are:
 - Your plan(s) meet the minimal essential benefits for all full time employees and their eligible dependents.
 - Are your minimal plan contributions 9.5 % or less of the lowest paid Full Time Equivalent employee?

Test to Ensure this is the case

Solutions: Evaluate Your Employee Population

- ▶ **Determine How Many Full Time Equivalent (FTE) Employees You Have**
 - There is a look back period that begins 3 to 12 months prior to your 2014 renewal date.
 - Review and select the look back period for your plan(s).
 - Determine how many FTE employees you will have

- ▶ **Do You Need to Modify This Number for Financial and Business Reasons?**
 - How will HHS evaluate plans with regards to changes in FTE's, workforce reduction etc?
 - Employer will need to demonstrate changes were not done to avoid or minimize Employer Shared Responsibility.

Ensure That Your Decisions Do Not Have Punitive Consequences

Solutions: Evaluate Dependent Coverage

- ▶ Do You Want to Cover Dependent Spouses Under Your Plan(s)?
 - If yes, how much should the contribution be for each plan?
 - How will this decision impact employee morale and HR?

- ▶ You Must Cover Dependent Children Up To Age 26
 - How much should the contribution be for dependents for each plan?

Note: The regulations do not mandate a minimum contribution for dependents thus far.

Solutions: Evaluate Employee Compensation for Possible Subsidies

▶ **Categorize Your Employees by Hours Worked and Wages Earned**

- Calculate salary of lowest paid Full Time Equivalent employee using 30 hours to establish contributions.
- Ensure that employee contribution does not exceed 9.5% of lowest paid employee annual salary for employee contribution of said plan.

Consider Offering 60% Actuarial Value Plan at Minimum Monthly Contribution and Offering Buy-Up Plans.

Solutions: Evaluate Health Plans

▶ Plan(s) Evaluation

- Evaluate your benefit plan to ensure it complies with the Minimal Essential Benefits defined as 60% of the actuarial value.
- Fully insured plans should meet the minimal requirements of the actuarial value.
- Self-funded Plans should be reviewed to ensure they are in compliance.
- Pay attention to adding HRA and HSA benefits to existing plans as they can impact the value of the plan.
- Consider offering multiple plans to accommodate employees with applicable benefit design and cost.

Solutions: Evaluate Health Plans

▶ Sample Plans

- Bronze Plan - Minimum 60% of Actuarial value
- Silver Plan – Exclusive Provider Organization - EPO Plan
Covers in network only with no choice accommodations
- Gold Plan – Preferred Provider Organization - PPO Plan Covers PPO providers with out of network benefits
- HMO Plan – Minimum 60% of Actuarial value

- ## ▶ Offering multiple plans will allow for flexibility within plan designs providing both Safe Harbor Test are Satisfied

Questions and Answers - Q & A

- ▶ Are My Employees Eligible for Subsidies Through the Exchanges?
 - Probably not, providing your plan meets the following requirements
 - Plan offers major medical coverage that meets the definition of minimally essential coverage.
 - Does not charge a full time equivalent employee a contribution that exceeds 9.5% of the Federal Poverty Level (FPL) for employee coverage.

Questions and Answers - Q & A

- ▶ How will Dependents be Covered in Light of the Exchanges?
 - They will have many choices.
 - Dependent spouses working 30+ hours will in many cases be eligible for benefits under their employer's group health plan.
 - Dependent children under the age of 26 should be eligible for benefits under their parent's group health plans (providing their parents both meet the definition of a FTE employee).
 - Exchanges may be an option.

QUESTIONS?

THANK YOU!